

# **Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31<sup>st</sup>, 2018 (FY2018/3)**

**February 9<sup>th</sup>, 2018**  
**Tokyo Seimitsu Co., Ltd.**  
*Ticker Symbol: 7729.T*

## ◆ Cautionary Statement with respect to Forward-Looking Statements

- This presentation data contains “forward-looking statements” that are based on current best available information and policies.
- There are various factors such as world economic conditions and semiconductor/automobile market conditions which will directly and indirectly impact the Company’s results in the future.
- As a result, future outcomes may differ from those projected in this presentation.

## ◆ Data in presentation

- Information listed in this presentation is summarized in Billions of Yen or percentage except as otherwise noted. As a result, there may be a case where the total of individual amount and total amounts in each matter may differ.

## ◆ Audit procedure

- This presentation is not subject to audit procedures.



# FY2018/3 1<sup>st</sup> to 3<sup>rd</sup> Quarter (April – Dec. 2017)

## Accumulated Business Results

(Billions of Yen)	FY2017/3	FY2018/3	
	1Q to 3Q 9 months	1Q to 3Q 9 months	YoY(%)
<b>Sales</b>	<b>56.7</b>	<b>62.9</b>	+ 11%
SPE Segment	<b>37.4</b>	<b>42.9</b>	+ 15%
Metrology Segment	<b>19.3</b>	<b>20.0</b>	+ 4%
<b>Operating Income</b>	<b>9.7</b>	<b>12.5</b>	+ 29%
SPE	<b>6.6</b>	<b>8.5</b>	+ 30%
<i>Operating Income Ratio</i>	18%	20%	-
Metrology	<b>3.2</b>	<b>4.0</b>	+ 25%
<i>Operating Income Ratio</i>	17%	20%	-
<b>Ordinary Income</b>	<b>9.8</b>	<b>12.7</b>	+ 30%
<b>Net Income</b>	<b>6.0</b>	<b>9.0</b>	+ 48%
Attributable to Owners of the Parent			



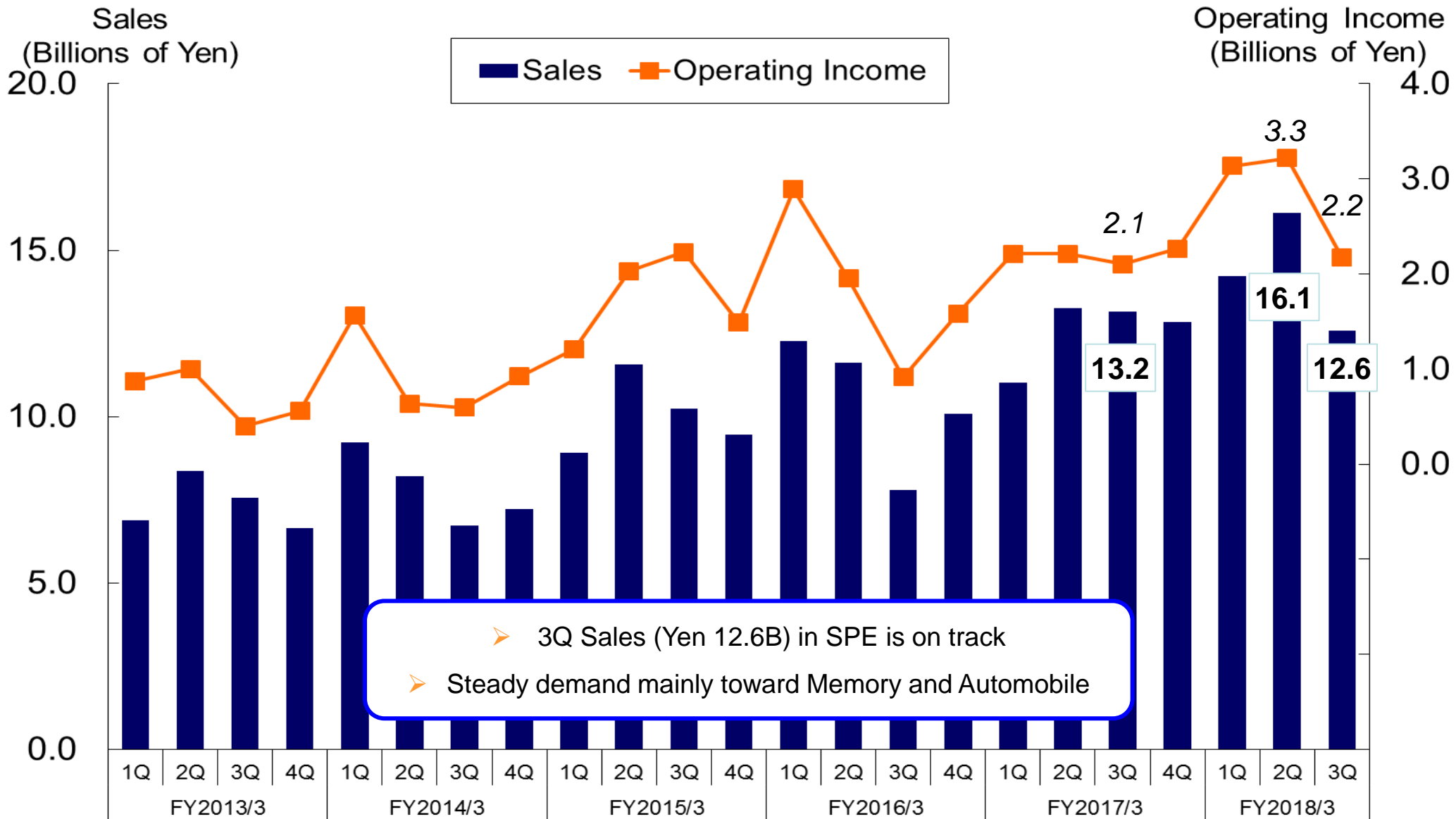
# FY2018/3 3<sup>rd</sup> Quarter(Oct. – Dec. 2017) Business Results

(Billions of Yen)	FY2017/3				FY2018/3				
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	QoQ(%)	YoY(%)
<b>Sales</b>	16.3	20.9	19.5	21.1	19.9	23.8	19.2	- 19%	- 1%
SPE Segment	11.0	13.3	13.2	12.8	14.2	16.1	12.6	- 22%	- 5%
Metrology Segment	5.3	7.6	6.3	8.3	5.7	7.6	6.7	- 13%	+ 5%
<b>Operating Income</b>	2.9	3.7	3.2	3.9	4.0	4.9	3.6	- 26%	+14%
SPE	2.2	2.2	2.1	2.3	3.1	3.3	2.2	- 33%	+ 3%
<i>Operating Income Ratio</i>	20%	17%	16%	18%	22%	20%	17%		
Metrology	0.6	1.5	1.1	1.6	0.9	1.6	1.4	- 13%	+ 37%
<i>Operating Income Ratio</i>	12%	20%	17%	20%	16%	22%	22%		
<b>Ordinary Income</b>	2.6	3.7	3.5	4.1	4.1	4.9	3.6	- 26%	+6%
<b>Net Income</b> <small>Attributable to Owners of the Parent</small>	1.9	2.8	1.4	3.9	2.9	3.5	2.6	- 25%	+ 90%

Note) SPE : Semiconductor Production Equipment



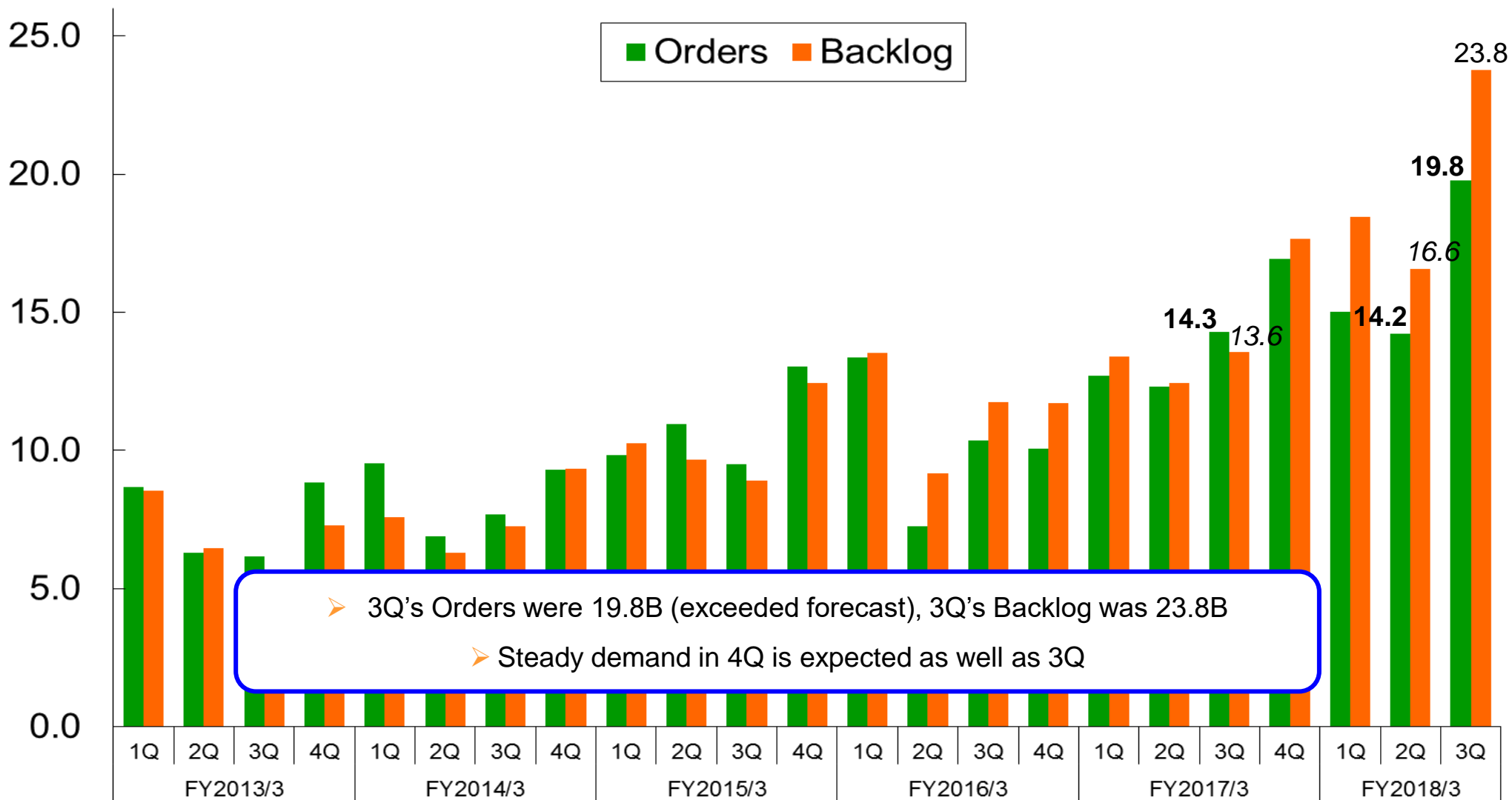
# SPE Segment – Business Trends





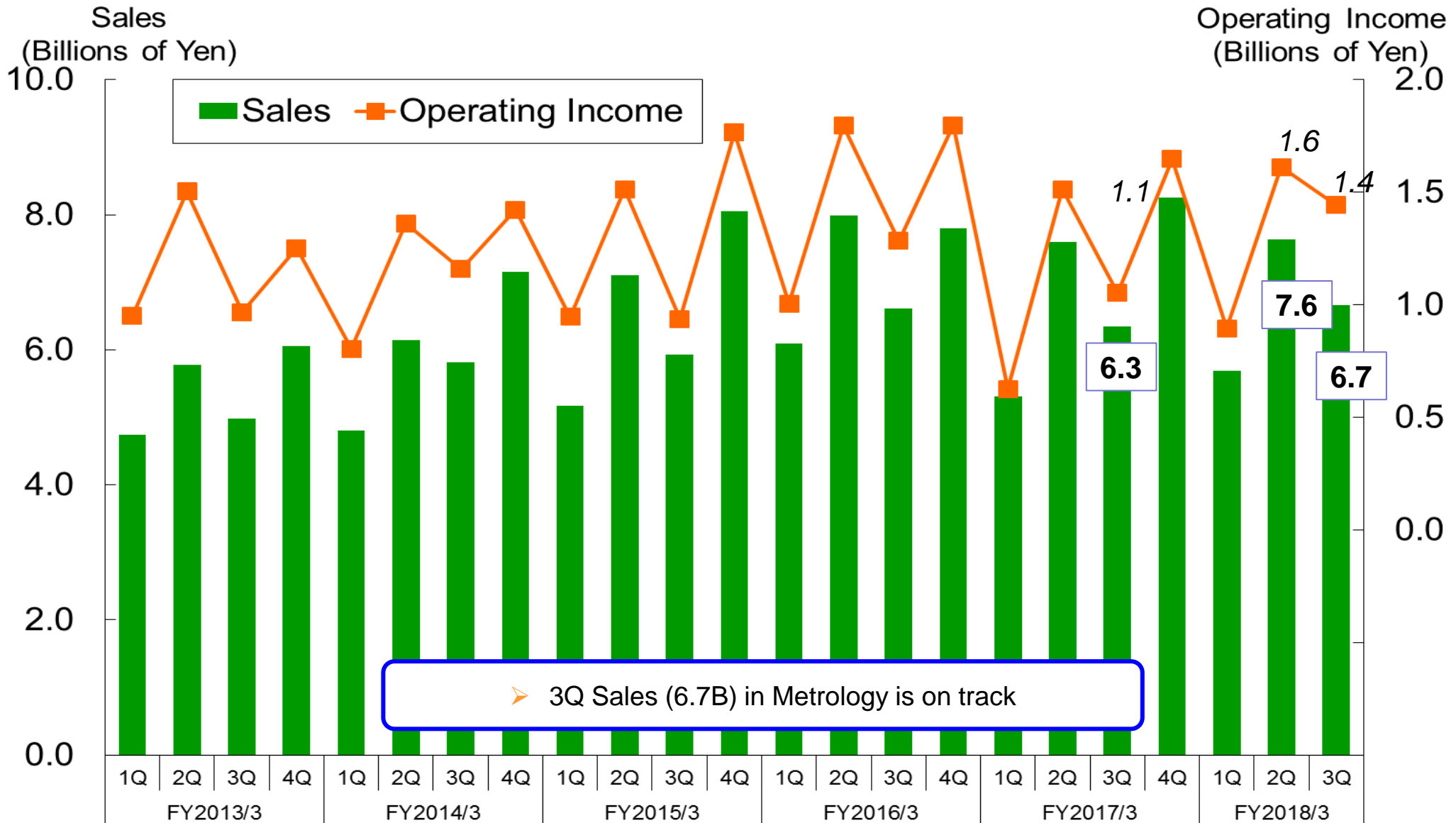
# SPE Segment – Order Status

(Billions of Yen)





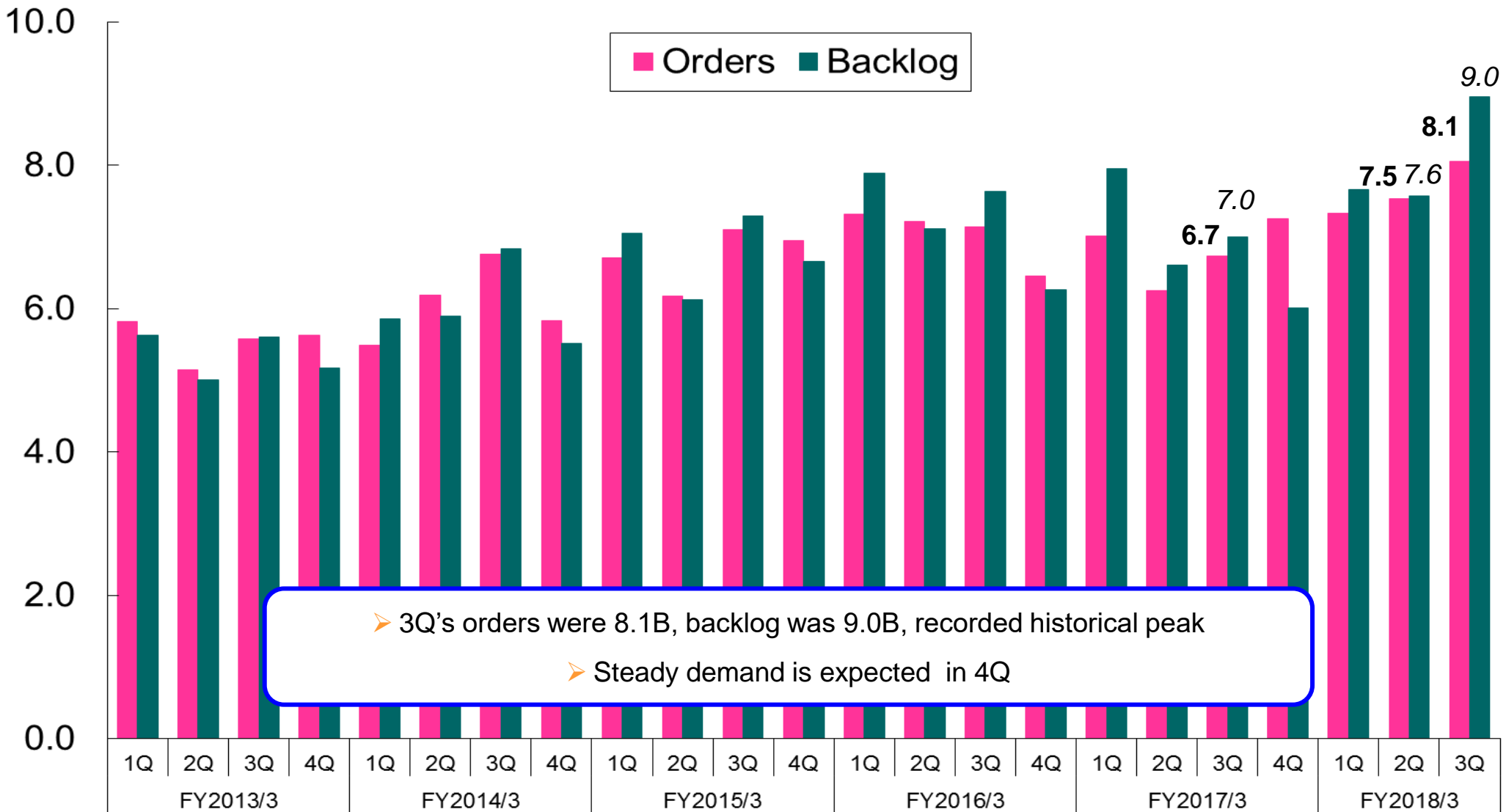
# Metrology Segment – Business Trends





# Metrology Segment – Order Status

(Billions of Yen)







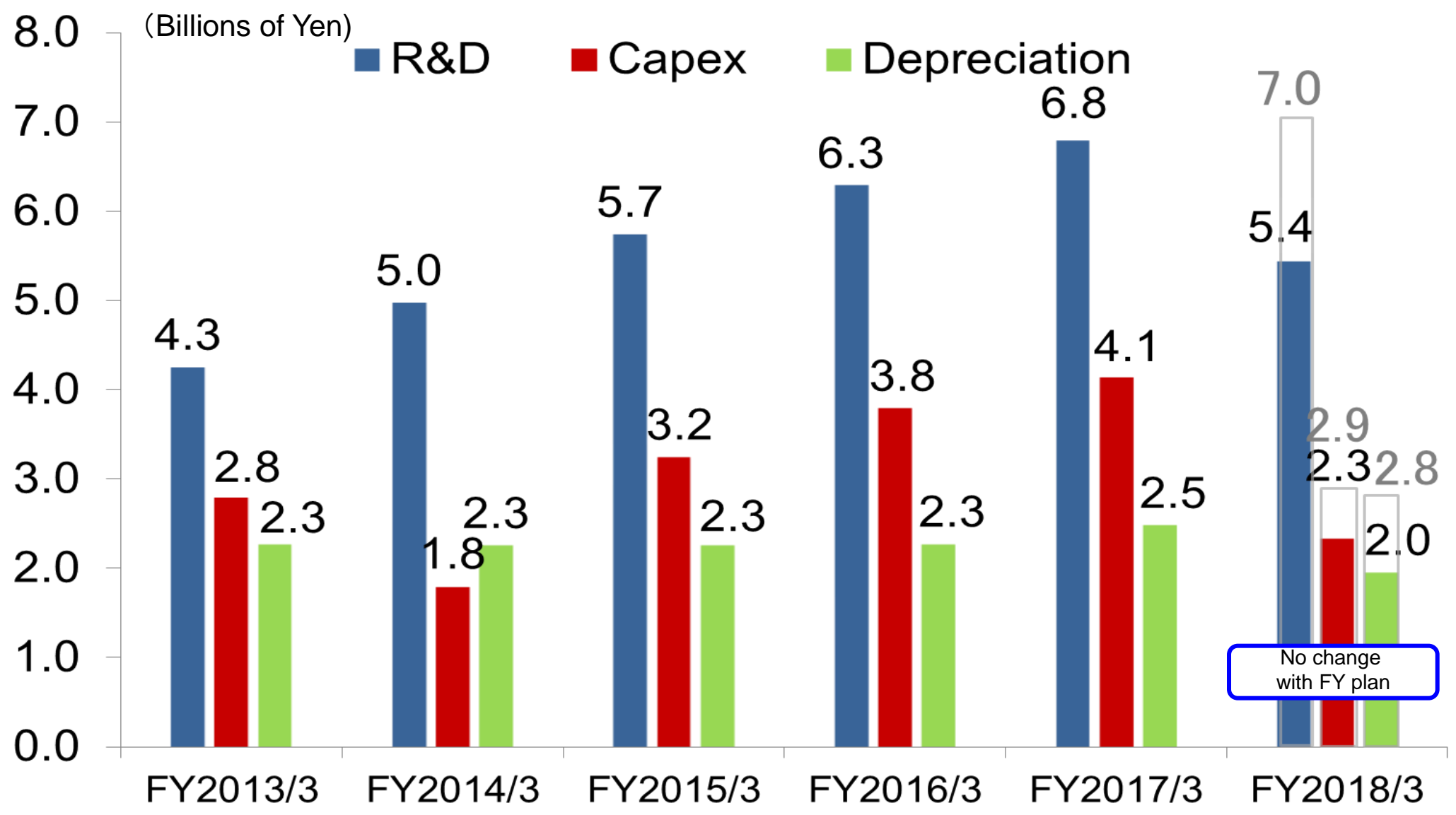
# FY2018/3 3Q(Dec.2017) Balance Sheet

Assets (Billions of Yen)	Mar/E 2017	Dec/E 2017	Diff.	Liabilities, Net Assets (Billions of Yen)	Mar/E 2017	Dec/E 2017	Diff.
Cash	33.9	<b>34.7</b>	<b>+0.8</b>	Accounts Payable (*2)	15.8	<b>19.9</b>	<b>+4.1</b>
Accounts Receivable (*1)	28.4	<b>29.0</b>	<b>+0.6</b>	Short term Debt	1.3	<b>1.3</b>	<b>±0.0</b>
Inventories	17.3	<b>22.9</b>	<b>+5.6</b>	Others	9.5	<b>7.4</b>	<b>-2.0</b>
Others	3.2	<b>2.7</b>	<b>- 0.5</b>	<b>Total Current Liabilities</b>	26.6	<b>28.7</b>	<b>+2.1</b>
<b>Total Current Assets</b>	82.8	<b>89.3</b>	<b>+6.5</b>	<b>Total Fixed Liabilities</b>	0.7	<b>0.7</b>	<b>+0.0</b>
Fixed Assets	31.7	<b>34.3</b>	<b>+2.6</b>	<b>Total Liabilities</b>	27.3	<b>29.4</b>	<b>+2.1</b>
<b>Total Assets</b>	114.5	<b>123.6</b>	<b>+9.1</b>	<b>Net Assets</b>	87.2	<b>94.2</b>	<b>+7.0</b>
				<b>Total</b> (Int. bearing debt)	114.5 (1.3)	<b>123.6</b> <b>(1.3)</b>	<b>+9.1</b> <b>(±0.0)</b>

(\*1) Incl. Trade notes and Electronically Recorded Monetary Claims (\*2) Incl. Trade notes and Electronically recorded obligations-operating



# R&D, Capex & Depreciation





# Forecast for FY2018/3 (April 2017 – March 2018)

(Billions of Yen)	FY2018/3	Diff. from prev. forecast
	Full Year	Full Year
<b>Sales</b>	<b>87.0</b>	<b>+2.0</b>
SPE Segment	59.0	+2.0
Metrology Segment	28.0	±0.0
<b>Operating Income</b>	<b>17.0</b>	<b>+1.0</b>
<b>Ordinary Income</b>	<b>17.0</b>	<b>+1.0</b>
<b>Net Income</b> <small>Attributable to Owners of a Parent</small>	<b>12.0</b>	<b>+0.8</b>

**Previous announcement: Nov. 14<sup>th</sup>, 2017**



**ACCRETECH is  
Tokyo Seimitsu**